

Curriculum vitae

Name : Theodoor Frederik Soeters (Theo)
Date and place of birth: 3 October 1969, Hoogeveen, The Netherlands
Marital status : Married, 2 children
Mobile phone : +31630413390
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PROFESSIONAL EXPERIENCE

June 2008 - now

Founder of Bellevive

Co-founder of SSWZ Partners, Real Estate Advice & Restructuring (www.sswzpartners.nl);

- Interim management and trouble shooting
- (Re)financing

Other: Lecturer at the Amsterdam School of Real Estate.

October 2000 – 2008

ING Real Estate Investment Management, France, Paris

Managing Director France and Fund Manager:

- Re-structure the business of ING Real Estate in France in three separate business lines (Investment Management, Development and Finance)
- Turnaround from a captive property manager for the account of ING into a real estate investment manager for the account of third parties
- Build and recruit a complete real estate investment management team in Paris of 70 people with a pan-European responsibility covering € 2 bln assets under management in France for 50 international institutional clients
- Launch, marketing and fund raising of four new private real estate funds: ING Logistics Property Fund Europe (€ 500 mln), ING Retail Property Fund France Belgium (€ 1 bln), ING Real Estate European Industrial Fund (€ 1 bln), ING French Residential Fund (€ 500 mln)
- Fund Manager ING Logistics Property Fund Europe and ING European Industrial Fund

1997 – 2000

ING Real Estate, The Hague, The Netherlands.

Head of Treasury & Risk Management:

- Implement central Treasury function for ING Real Estate's worldwide operations
- Manage a team of 10 financial professionals
- Involved in M&A and the due diligence process
- Implement a risk management policy and risk assessment methods
- Manage insurance risk and arrange global coverage

1992 – 1996

ING Investment Management, The Hague, The Netherlands

Cash Manager/Dealer (until 1994), Manager Treasury & Funding:

- Manage the treasury operations of ING Insurance (currency & interest rate risk, cash management, funding)
- Liability management for ING Insurance (around € 4 bln debt)
- Arrange funding programs (CP, MTN, Bond issues)
- Participate in Mergers & Acquisitions and the due diligence process
- Currency Risk Management of quoted ING's retail funds
- Portfolio Management for separate accounts

1991 – 1992

Accounting & Consultancy Toepoel, Castricum, The Netherlands:

Accounting/reporting of local firms (restaurants, cafés and construction companies)

EDUCATION

1988 – 1992

Economics, Vrije Universiteit Amsterdam

Finance & Investment Practise, Monetary Policy, Accounting, Legal and Fiscal Theory

Graduated, final thesis: “The Dutch Yield curve, Theory and Reality.” Presented to Mr A.H.E.M. Wellink

1982 - 1988

VWO, secondary education, Bonhoeffer College in Castricum

OTHER EDUCATION

2008 – 2009

Coaching als professie - RINO

2003

International Executive Programme, Insead

1999

Change Able Manager program, ING Business School

1998 – 1999

Life Insurance education, SEA

1998

Insurance Brokerage, SEA

1998

Project leadership, de Baak, Noordwijk, The Netherlands

1997

Fiscal practise for non fiscal professionals, Euroforum

1996

Advanced Corporate Finance, AIF, Amsterdam

1995

Certificate in Advanced English, British School in The Netherlands

1995

Capital Markets and Derivative Products, AIF, Amsterdam

HOBBIES

- Sports: speed skating, cycling, jogging, swimming
- Travelling, wine tasting and reading
- Music: piano
- Dancing (ballroom and Latin-America)

LANGUAGES

- Dutch: Native language
- English and French: Fluent
- German: Excellent level but not practised lately